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THE Dublishers' Weekly.

The American BOOK TRADE JOURNAL

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NEW YORK, NOVEMBER 29, 1924

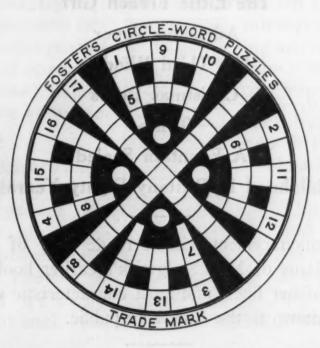
No. 22

FOSTER'S CIRCLE WORD PUZZLES

(FIFTY COMPLETE PUZZLES)

By R. F. Foster
Author of "Foster on Mah-Jong"—etc.

Decidely Novel
A simple plan
No obsolete
words



An interesting variation of the Cross Word Puzzle

DODD, MEAD AND COMPANY
443-449 Fourth Avenue - New York

An Important Announcement



To American Booksellers

HOUGHTON MIFFLIN COMPANY

takes pleasure in announcing to the book trade and to the public that they have now become the sole authorized publishers in the United States of the writings of:

ANNE DOUGLAS SEDGWICK

author of

THE LITTLE FRENCH GIRL

The following books by Miss Sedgwick are now in stock and immediately available:

The Little French Girl
Adrienne Toner
The Third Window
Christmas Roses
Tante

A Fountain Sealed
A Childhood In Brittany Eighty Years Ago

An announcement will be made later of our plans for the reissue of Miss Sedgwick's earlier books, including some of her finest and most characteristic work, now too little known to the American public.

HOUGHTON MIFFLIN COMPANY

2 PARK STREET

BOSTON, MASS.



A startling fact—

During the last two years the gross sales in dollars of our limited number of biographies have exactly equalled the gross on our much

larger output of fiction. In this period not one of our biographies has failed to sell more than we planned.

The public are buy-

ing our biographies, because
they are good
biographies and
because these
b o o k s a r e
backed by such





intelligent and striking advertising as is shown on these two tiny reproductions.

Get behind our new biographies, "Marbacka,"

> "Through Thirty Years," and "The Letters of Archie Butt" and watch your profits increase.

Doubleday, Page & Co.

Garden City, New York

In Canada: 25 Richmond St., W., Toronto

New books of ALBERT & CHARLES BONI New York

About a month ago we announced the publication on November 7th of

WILL ROGERS' ILLITERATE DIGEST

A week after publication the first large printing was sold out and the book placed on the best-seller list. The second printing is now selling as rapidly as we can fill the orders which have swamped our shipping department. Here are a few reviews:

"Mr. Rogers not only refuses to be solemn but into his impudent badinage he crowds an uncomfortable lot of sense—nay, more than sense, horse sense."—From an editorial in *The World*.

"Urge your readers to buy a copy. This is the funniest book in ten generations."—Ziegfeld in *The New York Herald-Tribune*.

"It would be superfluous to say how funny the book is. At the price of \$2.00 for this book, the distinguished Mr. Rogers does not give the Follies crowds more than a nickel's worth of his unique humor."—The New York Evening Post.

Order your copies now for Christmas. With three-color jacket and thirty full-page illustrations, this is the gift book everyone will buy this year. \$2.00 net.

Publishers of

39 West 8th Street The American Library

New books of ALBERT & CHARLES BONI New York

The books listed on this page have just been published, some of them rather later than was announced in our advance catalogs. Use this list, therefore, to check up your stock on these new titles. We have just sent you our new complete catalog with a letter announcing our National advertising campaign on the complete list.

OUR CHANGING MORALITY

A Symposium by Bertrand Russell, Floyd Dell, Ludwig Lewisohn, Beatrice Hinkle, etc.

"The subject of sex has been treated in this generation with a strange, rather panic-stricken lack of balance. A few courageous, matter-of-fact glances into the depths have been embodied in this volume."—From the Introduction by Freda Kirchwey.

\$2.50

WINDOWS FACING WEST

By VIRGINIA MACFADYEN

The biography of a beautiful and successful mistress whose progress in life is carefully thought out in conformity with her ambitions and her own moral code. Was her life better or worse than her more moral sisters? \$2.00

ON BOARD "THE MORNING STAR"

By PIERRE MACORLAN

A fantastic adventure tale for sophisticated people.

\$2.00

The two volumes just added to THE AMERICAN LIBRARY are: "Selected Works" by Artemus Ward and "The Damnation of Theron Ware" by Harold Frederic, the book recommended by Booth Tarkington in "The Publishers' Weekly" as one of the fifty most important to be read by every aspiring author. Each \$2.00 net.

H. L. Mencken writes in this month's American Mercury of "Beggars of Life" by Jim Tully: "It is the best book of its kind I have ever encountered. Thirty-one strange chapters, all of them good." Watch your stock!

Publishers of

39 West 8th Street The American Library

The New England Depository

of

THE PENN PUBLISHING COMPANY

We will have a large stock of all our new books at Hall's Bookshop, 361 Boylston Street, Boston.

They can be obtained at a saving of time and transportation.

This is done for the convenience of our Boston and New England customers.

THE PENN PUBLISHING COMPANY PHILADELPHIA

Three Books for Christmas Gifts



For the Woman

PEACOCK FEATHERS

By TEMPLE BAILEY

author of "The Dim Lantern," etc.

All the qualities that have made Temple Bailey's books loved and read by thousands, are in this new novel. It is her strongest and most fascinating story; the record of a love that will not be overcome by pride.

Jacket by Coles Phillips.

\$2.00

For All Who Like a Mystery Story

MOON COUNTRY

By GLADYS E. JOHNSON

A thrillingly different mystery story of two people in the desolate region of Half Moon Bay, California. Terror lurks in the lupine bushes. Unseen figures tread the blind stairways of Sandcastle. It is an exciting drama and a delightful love story.

For the Men

THE VALLEY OF VOICES

By GEORGE MARSH

author of "The Whelps of the Wolf," etc.

Colorful, vivid and gripping is this masterly tale of adventure, weird mystery and love in the great fur region about Hudson Bay in Canada.

Jacket by Frank E. Schoonover. \$2.00



THE PENN PUBLISHING COMPANY
PHILADELPHIA

Christmas Book Buying in Chicago

is largely a matter of "shopping" in The Chicago Daily News' Special Christmas Book Section issued December 6th.

Regularly, in its Wednesday Book Pages, The Daily News carries more book advertising than any other newspaper, daily or Sunday, in Chicago. It is thus recognized by experienced publishers as the outstanding medium in Chicago for the sale of books. (In the first 10 months of 1924, The Daily News printed 109,235 lines of book advertising as against 63,444 lines printed by the paper having the next highest score—The Post.

The Special Christmas Book Section of The Daily News, issued in addition to the regular Wednesday Book Page, is well advertised in advance of publication, and is eagerly awaited by the Chicago book buying public.

Publishers who place their selling messages in this section will be assured the interested attention of the great Chicago reading public.

THE CHICAGO DAILY NEWS

FIRST in CHICAGO

These New Books for Boys and Girls are in Second and Third Large Editions



Endpapers for KAK

KAK the Copper Eskimo

By Stefansson and Irwin

Gay jacket and frontispiece, many line drawings through the text. \$2.25

"'Kak' is fascinating. It tells of a young Eskimo who builds his snow house in a blizzard, nearly gets caught by a wolf, and lives before your eyes the life of an Eskimo boy as Mr Stefansson saw it lived."—T. Morris Longstreth, in The Saturday Review.

The Sprite The Story of a Red Fox By Ernest Harold Baynes

Pictures on every page, from photographs. Binding in blue and gold, with colored inset. \$1.75.

The author of the popular, true stories, "Jimmie: the Story of a Black Bear Cub," and "Polaris, the Story of an Eskimo Dog," has a third success this year, the story of a fox. He is probably the only living being who ever actually made a pet of a wild fox. A book for all the family.



The Sprite, when about a foot

Dorothy Canfield Fisher writes: "You have given Jimmy and me some delicious moments with those two lovely books. It is a delight to read to a child any book which makes him so open-mouthed with pleasure as the Colum book, 'The Island of the Mighty,' and I don't know which of the two of us enjoyed most the Sprite photographs. Thank you so much for them. Quote me as enthusiastic for them, if it will steer any more parents their way!"

N. B.—How is your stock of Colum: The Island of the Mighty? It is at the top of every recommended list. See The Outlook, The Post, The Bookman, The Literary Review. Check also stock of those fine one dollar values, The Little Library, in good time for Christmas.

THE MACMILLAN COMPANY

New York

Chicago

Boston

Atlanta

Dallas

San Francisco

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We'll Sell These Books for YOU!

BUNDANOR BEBUDANOR BEBUDANOR BEBU

Several thousands of dollars have been set aside for the exploitation, in December, of these three novels. We believe in them, the reviewers believe in them, the public believes in them. Our national advertising campaign will sell them for you!

PORTO BELLO GOLD

By A. D. Howden Smith

is a preface to TREASURE ISLAND. You can sell a copy to everyone who has read TREASURE ISLAND. That means thousands of copies sold, with scarcely an effort on your part. To sell thousands, we are prepared to spend thousands.

Regular edition \$2.00 Gift edition, with nine illustrations in color by Henry C. Murphy, Jr. \$3.00

SHACKLED

By Achmed Abdullah

is the finest novel of a great novelist. No one, writing of the Orient, can even approach Abdullah's excellence. A SHACKLED sale means numerous repeat orders. \$2.00

ONE WAY STREET

By Beale Davis

is a "smart" novel of diplomatic society! in London, Paris, Monte Carlo and Madrid. It will be sold over the bridge tables of America. Cash in on it! \$2.00

Remember!

Thousands of dollars for thousands of orders. The more we spend, the more you sell—and vise versa.

BRENTANO'S

NEW YORK

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The PUBLISHERS' WEEKLY

THE AMERICAN BOOK-TRADE JOURNAL

NEW YORK, NOVEMBER 29, 1924

The Subtlest Form of Gift

By Llewellyn Jones
Literary Editor, Chicago Evening Post

So many other people, in speaking of books as gifts, begin by quoting Emily Dickinson's lines, "There is no frigate like a book . . .," that I am sure I shall be pardoned if I do not quote it again, tho Emily Dickinson's life and letters and a complete edition of her poems have been

features of the past year.

It is better to begin with the simple and literally true statement that the book is the best form of gift, because in books alone will you find a scale of values which will enable you to give with the greatest subtlety. with the greatest accuracy in hitting the heart and intellect of the person you would delight. It is not so easy, perhaps, to give a book as it is to give a box of candy or a box of cigars. But whereas the one is a gesture, to be sure, and can even be a dead formality, the other—the gift of a book—is an art. The other forms of gift may satisfy a taste in your friend, but the gift of a book, if it is successfully made, appeals to your friend as a personality.

And how well worth doing that is, even if it does call for ten minutes' thought in addition to the purchase price. For it is giving in the best sense of the word. Like other activities of man which began as utilitarian and then became ends in themselves, for even art began in utilitarian activities of different sorts, gifts were once made for a purpose: they were made by the weaker to placate the stronger, they partook of tribute, they were merely ceremonial, or they were made in expectation of favors in return. Even now a gift may be made merely as a matter of custom. But no friend, thinking of a friend, would wish to make the sort of gift that would look as if a mere custom were being fulfilled. And the way to avoid that is to make the

gift not only fit the season—and gifts at Christmas are certainly customary—but to fit the person, and so lift the gift into the

realm of the spirit.

That may sound formidable, but all it means is that the gift of a book is not the ordinary gift, the giving of a mere object. It is rather an introduction of one person to another. And the rule for successful giving is to choose a book for your friend in the same spirit in which you would consider introducing him to another friend. If, for example, the idea occurs to you to present-let us take an example from a former season-"The Education of Henry Adams" to a friend, what you are really doing is introducing your friend to the immortal part of Henry Adams. He will remember you with gratitude for many a Christmas if the introduction results in a permanent friendship, and, on the other hand, Henry Adams might bore him. When one thinks, too, that a book like Henry Adams can shatter a man's universe under him, one foresees great possibilities for subtle giving.

Giving a book, then, is really giving more than an object; it is giving the record of another man's achievement, of another man's adventure; it is giving the revelation of someone's soul, and this applies all the way thru the gamut from the gift of an evening's amusement to the gift of a revela-

tion that will affect a whole, life.

Suppose you give, to an acquaintance, upon the intimacy of whose inner life you cannot intrude, a simple detective story. You have given him not only a moment's release from the affairs of his life, but one which will await his convenience; thereby, for far less money, doing more for him than if you gave him a theater ticket.

If you know your friend well enough to know that, while happy in his home life, his golf stroke is his despair, you will find on this season's lists a number of books on golf. And there are, books devoted to hundreds of other things that people want to know how to do properly. A gift of a book of this kind is always in order and shows on its face that your interest is personal and not merely conventional.

Books That Change Our Conception of the Universe

To go a step further, besides these books of practical knowledge, there are the books which bring to us the knowledge of the world which men of science are painfully acquiring and which we are all utilizing without inquiring very much about its sources.

In this season's lists, for example, will be found a number of treatises on Einstein's theories of relativity. Some of them, of course, presuppose a knowledge of higher mathematics on the part of their readers; others are more elementary. All of them are of the most dramatic interest, for they picture a drama that has only happened a very few times in history, the change of our total conception of the physical laws of the universe.

And then each of the several sciences has its little surprises. Look at the list of books in psychology: the Freudian tempest may be beginning to subside, but see the rich spoils of knowledge which it has cast up. this season is particularly rich in scientific surprises. There is a regular war on between America and England on the issue of the rise of cultures and civilizations. The recent discoveries in Egypt seem to strengthen the argument that all our civilizations spread from that mother-ground. And then, of course, the historically minded reader will turn to the books on Egypt for their own sake, for Tut-ankh-amen, tho no longer on the front page of the newspapers, will be on the front pages of the publishers' lists for some time to come.

Some of the New Wonders of Science

Not only in these general fields, but in all the sciences, the last few years have been momentous ones. To show the extreme interest of recent developments, let us just mention a few of the things that are discussed in books which will be found on the publishers' lists this fall. A Frenchman has written a book the thesis of which is that people may learn to see without eyes, thru some now obsolescent organs em-

bedded in the skin, relics of the day when there were no eyes but when light was cognized thru irritation of these nerve endings. And the claim is made that these organs can be re-educated in the human being. If this sounds preposterous, let us say that an eminent English scholar has gone to the trouble to translate the book. And then there is another, devoted to a discussion of the chemical element, selenium, a book which tells how this element can translate light into sound. So that by an apparatus in which it is used a blind man can read a book thru what we might call a selenium eveglass: it has been done. And then another scientific book, this time by an Englishman tells us of a future, not so far off, in which babies-well, we do not wish to challenge too much incredulity, but at least those examples show us the revolutionary sort of thing that is being done today in the field of knowledge, and as long as most of us "don't know the half of it" books which tell us all about it are certainly better Christmas presents than neckties.

The New Biography

But knowledge is only half the human story. And the less important half at that, when we, think of life. If not the most exciting, biographies are at least the most interesting books there are. And there are some notable ones on the list this year: and they are especially interesting because, both in autobiography and in all biographies except the duller ones, the note of candor has become popular. The old eulogists in three-volume ponderosities are gone, and we have, today the psychologically trained and artistic Stracheys, Guedallas and Bradfords.

For One's Best Friends

But the greatest joys of giving are felt when one, knows one's friends well enough to know that they will appreciate those intimate, subtle and recondite forms of autobiography which are embodied in poetry and in imaginative prose. It is not to every casual acquaintance that one would give the poetry of Walter de la Mare or Edwin Arlington Robinson, or the prose of James Branch Cabell or Charles M. Doughty. But here to the fit and few one can pay the highest honors. And a surprisingly large number of our major poets are out this year in collected or in new editions.

To give, in this realm of books, is to share a community of taste, to put oneself more en rapport with the one to whom one gives than one could in any other way. It is at once the sign and the nourishment of vital friendship.

The Community Book Shop, Miami

A Woman's Successful Shop in a Florida Resort

THE Community Book Shop, Miami, Fla., as it stands today with a stock on its shelves, inventoried around \$18,000, is the result of a distinct community need, and \$1,500.

It originally started, three years, ago, as the Studio Book Shop, in connection, with its owner's, Natalie Newell's Studio of Architectural Rendering and Commercial Art, mostly as a library proposition of the

latest fiction, and popular general books, which could be purchased or borrowed, as the case might be. The Shop and Studio were upstairs in the Columbia Building, a little off the beaten path of the general public, but as there was no other exclusive bookshop or library, other than the department stores, and the Women's Club. respectively, the plunge was without the faintest dream of where it would lead.

As stated before, it is the result of \$1,500. Miss Newell was the proud possessor of \$1,000 and Marjory Stoneman Douglas \$500, so they got their heads

together, and both being capable judges of books and authors, ordered, from Baker and Taylor to the full amount of their capital enough books, as they thought to last all the winter season. When they came in three large crates, they wondered if Baker and Taylor had any books left in their stock, and what on earth they were going to do with them all.

This investment required action, so they invented a system of advertising which caught the public eye, in the form of a series of book news cartoons, one inch high and seven columns wide, across the bottom

of the Miami Herald society page. Then they wrote letters to every one in town who they thought might be interested, telling them of the shop, and telling them that even if they had to climb a flight of stairs it would be worth it. Saturday evenings thruout the season the bookshop and studio, which were in two rooms, one across the hall from the other, were opened to social gatherings, and soon the shop was an

established affair.

The rooms grew smaller and stock grew larger. The Studio Book Shop began to open accounts with the individual publishers, and the demand was so great that negotiations for the shor on the main floor at the entrance of the same building were put forward, and the next winter saw the bookshop ensconsed in the new quarters. and carrying an increased stock of \$5,000. This meant. of course, increased overhead, but the popularity of the bookshop was more than worth it, for the third year found this ground floor shop too small and an opportunity pre-

A SKETCH BY MISS NATALIE NEWELL SHOWS THE VERY ATTRACTIVE AND PRACTICAL SHELF ARRANGEMENT.

sented itself for a shop on Flagler Street. Small, and in a delapidated old frame building, but on the best corner in town.

Needless to say, they took another plunge, incorporating the Studio Book Shop into the Community Book Shops, Shop No. 1, in view to a chain of shops thruout the South.

The new shop is at 113 E. Flagler Street, and is only ten feet wide by fifty feet deep.

A sketch by Miss Newell printed on this page shows the very practical and attractive shelf arrangement. The unequal spacing is charming and practical and gives a place for very tall and very short books. The

drawers below the low shelf-like seat hold the gift books. The side lighting has a homey effect under the shingle roof which is not only ornamental but acts as a dust catcher. Along the seat at intervals are five or six new books in attractive book-ends. "It is a sort of cafeteria affair," writes Miss Newell, "and lots of time is saved in rush hours by people helping themselves. cannot do much with this building, as it is the oldest one in town, and the owners threaten to tear it down and build a new one, every year. We have, however, an option on the new shop when built, so that this is our permanent location."



MIAMI'S ATTRACTIVE BOOK WINDOW

It is lined from floor to high ceiling with books of every description, but caters especially to popular new books, as the trade here is that of a resort town, and is practically a three months' one. The people who come down read to be amused, or to know what is being discussed, and altho Miami is growing to be an all year round town, the demand for large home libraries is not great at the present time. The Miami people are grateful for the fact that the shop stays open all the year, but with the over-head carried the summer months are not what one might call profitable, but the climatic conditions are such during the

rainy season and some months in the spring. that if books were left in a closed shop they would accumulate the best crop of mildew ever seen in the state of Florida.

The above all sounds like a race to wealth. but so far, of necessity, everything has been turned back into accumulating our stock, and this year has just brought it to where it will stand for a while and some cash

profits will be realized.

There are two big handicaps in a shop in Miami, one, and especially as in this case, when it was started with so little capital, is the fact that all the trade centers in three months, January, February and March (the Christmas trade is good, for a local one, of a town of 40,000 people, but it does not eat a hole in the stock) and the other is the high cost of getting books down here. By express ordinary sized books cost from 15 cents to 20 cents apiece; by freight, if sent by boat, about half that, but freight by rail, when it hits the wellknown Florida East Coast Railway is a load on the debit side of the books. Fortunately most of the books come from New York or Boston, so that the boats can be used to advantage.

This is the history of the Community Book Shops, Inc., to date. They are still trying to catch up with themselves, and when they do, just watch their chain!

There do not seem to be people in Miami, interested enough to buy the corporation stock to give a working capital for this chain. This is probably due to the immense profits everyone is making in real estate, if he has any money to invest. So the owners of the Community Book Shops are just working their heads off alone, for they

see a big future.

As to Miami as a book center for new books, there were 85,000 tourists there last winter, all of whom are potential book buyers and they are making room for twice as many this next season. If only 10 per cent of those people buy one book to read on the train going home, figure it out for yourself, the amount of books that will be distributed from Miami alone. Let the best publisher win.

Book Shop Prize Awarded

MISS ELIZABETH BANKS was announced this week as the winner of the Better Book Shops contest conducted by the Doubleday Page Book Shop Company. Robert S. Lynd, formerly of the Publishers' Weekly, second prize, \$100 in books, while the third prize, \$50 in books, won by Wen-dell S. Hill of Washington, D. C. Ten prizes of \$10 in books also were awarded.

Bookmaking in Motion Pictures

Ginn & Co. Release a Fine Two-Reel Film



I. THE BABYLONIAN SCHOOLBOY WROTE ON MUD-PIE BOOKS OR CLAY TABLETS WHICH WERE PRESERVED BY BAKING IN THE SUN.



2. THE AUTHOR OF TODAY WRITES ON A CLICKING TYPEWRITER. THIS IS JAMES HARVEY ROBINSON AT WORK ON A HISTORY.



3. IN THE COMPOSING ROOM OF A MODERN BOOK-MAKING PLANT. THE TYPE IS BEING LOCKED UP READY FOR THE PRESS.



4. IN A BIG BOOK BINDERY. THE NOW FOLDED SHEETS ARE BEING SEWED READY FOR THE FINAL PROCESS OF CASING.

"STILLS" FROM THE NEW GINN & CO. FILM, ENTITLED "YOUR BOOK."

WE have heard much about the conflict between movies and books, but little about their cooperation. Ginn and Company, educational publishers, have recently shown one way of combining the use of motion pictures with the production of books. Thru Rowland Rogers, of the Picture Service Corporation, who has had an unusually wide experience with educational films, Ginn and Company have just produced "Your Book," a two-reel picture showing the evolution of the book from its earliest forms to the modern book produced at the Athenaeum Press in Cambridge.

The picture contains much that will interest all who have anything to do with hooks. Specimens of books of other lands and ages, obtained from the collection of

Dr. David Eugene Smith and George A. Plimpton of New York, were photographed in studio and outdoor scenes in settings of the countries in which they originated. First are shown scenes of a Babylonian schoolboy doing his sums on a clay tablet, and of boys and books of ancient Egypt, Arabia, Palestine, India, and Persia; then a view of a monk of the Middle Ages copying a book on parchment, followed by a reproduction in full colors of a picture from a prayer book of the fifteenth century. A glimpse of the Gutenberg Bible is followed by a picture of one of the only two known pages from the first schoolbook made from movable types, also printed by Gutenberg. A hornbook and the New England Primer are pictured in the hands of children of

the days when these books were commonly used.

To represent the preparation of the manuscripts of modern educational books, views are given of Wallace W. Atwood, author of geographies; Otis W. Caldwell, Principal of the Lincoln School; David Saville Muzzey and James Harvey Robinson, the historians; and David Eugene Smith, author

of many works in mathematics.

At the Athenaeum Press, where Ginn and Company produce all of their publications, the modern method of making books is shown. Here the observer is given intimate views of the different processes rather than extended pictures of the plant itself (the capacity of which is about as large as that of any book-making plant in America). Following the manufacturing scenes is an animated picture showing the different parts of a book, with the name of each, and the positions of these parts when assembled. The right and wrong ways of opening a book are explained, and, for the warning of the young people who will see the picture, there is a series of views showing how books should not be used.

When taking the pictures at the Athenaeum Press last June, Mr. Rogers and three assistants, a camera man, a make-up man, and an electrician, devoted an entire week to the photography. Operatives who appear prominently in the pictures were made up much as are the actors and actresses.

"Your Book" is not Ginn and Company's first venture in motion pictures. In 1915 a one-reel picture was made at the Athenaeum Press for display at the Panama-Pacific Exposition. Since then it has been circulated for showings mainly among schools. In the course of the last seven or eight years the art of making motion pictures has advanced so rapidly and so many changes have been made at the Athenaeum Press that the question of withdrawing the film from circulation was seriously considered. But as the demand for it seemed to grow rather than to diminish, it was finally decided to make an entirely new picture.

The results of Mr. Rogers' work on the new motion picture are unusually good. It has been made so that it will have a wider appeal than the other picture. Its distribution will be handled thru Mr. Rogers (of the Picture Service Corporation, 71 West 23rd Street, New York City). Already it has been booked for display before librarians, teachers, booksellers, and chambers of commerce, as well as in colleges and schools in many parts of the country.

Our Next Convention

THE Booksellers' Convention will be held May 11, 12, 13, 14, 1925 at the Hotel Drake, Chicago, Illinois. President Walter McKee has appointed the following committees:

PROGRAM

Chairman—William J. Flynn
Brentano's
Ralph B. Henry
Carson, Pirie, Scott & Co.
A. Kroch
Kroch's Bookstore
Frank M. Morris
Morris Bookshop
Theron P. Cooper
Waldon Bookshop
Marcella Burns Hahner
Marshall Field Co.
Fanny Butcher's Shop

ENTERTAINMENT

Chairman—L. B. VAUGHAN
F. J. Drake Co.
F. K. REILLY
Reilly & Lee Co.
W. P. BLESSING
W. P. Blessing Co.
G. W. LITTLEJOHN
Rand-McNally Co.
Donald P. Bean
University of Chicago Press
F. H. Tracht
U. of Chicago Bookstore

MEMBERSHIP COMMITTEE

Chairman, STANLEY REMINGTON
Norman Remington Co., Baltimore, Md.

The bulletin just mailed to members says: "Our next convention, for many reasons, should be the greatest convention we have ever held. First, it is our twenty-fifth convention and thus rounds out a quarter century of Association effort. Second, being held in Chicago, it becomes convenient for booksellers from all points of the compass to attend. Third, your convention committees have all been appointed and are even now at work. The program as tentatively outlined promises to be the most constructive we have ever had. If every bookseller will consider its success dependent upon his being there it will be our greatest convention."

Some Interesting Literary Superlatives

Gathered by D. E. McCutcheon

Thoreau's	"Walden"	is	the	most	delicious	piece	of	brag	in	literature.		
											lin	Rurroughe

Whitman's "Leaves of Grass"	the	most	extraordinary	piece	of	wit	and	wisdom	that
America has yet produced.	,					-	-R.	W. Emer	rson.

Pepy's "Diary" is the most universally human document in the world.

-Gamaliel Bradford.

Harris' "Oscar Wilde" is the greatest modern biography. —Charles J. Finger.

Gaboriau's "Le Petit Vieux des Batignolles" is the finest detective story ever written.

—Valentine Williams.

Cervantes' "Don Quixote" is the greatest prose work in the world, after the Bible.

—Frank Harris.

Thomas Mann's "Bashan and I" is the finest study of the mind of a dog ever written.

—Jack Hines (quoted).

Sheila Kaye-Smith's "The End of the House of Alard," the greatest novel ever written in the English speech.

—Clement Wood.

Dickens' "A Christmas Carol" is the greatest little book in the world.

-A. Edward Newton.

Ellsworth's "A Golden Age of Authors" is the most fascinating and readable book of recollections I ever got hold of.

—Alfred Bigelow Paine.

Dreiser's "Twelve Men" is undoubtedly one of the finest portrait galleries in all literature.

—Charles Hanson Towne.

Voltaire's "Candide" is the most humorous piece of human writing in the world.

-J. C. Powys.

Tracy's "Wings of the Morning," the greatest adventure story I know.

—William Lyon Phelps.

Plutarch's Lives is unquestionably the best book of biography ever written.

-Will Durant.

Rostand's "Cyrano of Bergerac" is the greatest drama of modern times.

—William Lyon Phelps.

Ibsen's "Peer Gynt" is the greatest comedy since Shakespeare. —Edwin Muir.

Reade's "The Cloister and the Hearth" is the greatest of historical novels.

-A. C. Swinburne.

Nathan's "The Puppet Master" is the tenderest love story ever told. —Roger Curley.

Kelly's "The Show-Off" is the best comedy which has yet been written by an American.

—Heywood Broun.

Zoë Akin's "Papa" is the best of all American-made buffooneries. —J. G. Nathan.

Carlyle's "Sartor Resartus" is the most satisfying book ever written.

-Charles Finger.

Wright's "The Shirt" is the most notable piece of English satire of the twentieth century.

—Hugo Sonnenschein.

THE Dublishers' Weekly. The American BOOK TRADE JOURNAL

Founded by F. Leypoldt

EDITORS
R. R. BOWKER F. G. MELCHER

November 29, 1924

I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto.

—BACON.

Book Publicity

IKE shuttles moving back and forth forming the fabric of people's thoughts, there are, in the mail bags of the country, sheafs of book publicity crossing and recrossing, so that the same book suggestion is made and reiterated perhaps many times to the lovers of literature. Authors' names are in public print in connection with their appearance on public platforms; publishers' notes are appearing hither and yon; publishers' advertising is appearing in mediums of national and local circulation, both magazines and periodicals, to an extent never before equalled; publishers' circulars are following up their carefully classified mailing lists, thus supplementing the advertising in the papers and reaching to those who are known to have a confirmed book interest; booksellers are circulating catalogs by the tens of thousands, and are putting publishers' circulars to use in their own lists.

All of this is, to some slight extent, competitive bidding for the potential buyer, but, in a way, every circular and book suggestion is supplemental, so that the resulting sale is likely to be due to a combination of many suggestions rather than to the perfection of one appeal.

Such continuous effort on the part of the publisher is necessary, in order to make his budget balance and, also, to justify himself as a publisher to his author. And the continuous effort by the retailer is necessary, in order to make his January 1st accounts show a profit on the right side and to justify his book service to his customers.

Every author must sit in doubt, when his book is issued, as to whether there will be any chance for his new volume to reach a reasonable proportion of those who might wish to have it called to their attention, and it is only by the cooperative work of all available machinery that it comes about that the author reaches the attention of a reasonable proportion of his potential public. No one effort alone can bring the consummation, but cooperative work from all perfects the machinery so that the next effort at distribution can be even more completely and easily accomplished.

Southern Book Revival

REVIVAL in industry and in educational expenditures usually go hand in hand, and there is no section of the country where more steady progress is being made than in the Southern states. The market for books, both for schools and bookshops, is steadily increasing there. As the schools and universities send more graduates out, there will be more and more among them who can build up book outlets of importance in all the Southern cities.

The Publishers' Weekly carries in this issue the story of an unusually interesting book enterprise developed by Natalie Newell, who saw in the community of Miami a chance for a bookstore of individuality and energy. Her success there has led her to plan branch houses in other places

Awarding the Mantles

THE literary prognosticators who were busy a year or so ago in planning libraries for a desert island, in picking the ten best something or other, can now be busy in offering suggestions as to who will succeed to the mantle of Anatole France or the mantle of Joseph Conrad. All such prophecies sharpen the literary interest in the authors discussed and serve as reason for re-evaluating the writers of eminence.

Someone has pointed out that the fact that there have been three or four new editions of "Jim Davis" within a year, a reissue of "Multitude and Solitude" and a successful new sea story, "Sard Harker," all by John Masefield, indicated that there was a new current of recognition as to Masefield's right to be considered the leading interpreter of the sea, and many are realizing for the first time that he is a great writer of prose as well as a writer of poetry and drama.

The Bookstore and the Business Revival

FROM the retailer's point of view, the tremendous impulse in business confidence as recorded in the stock market could not have come at a better time. The New York market as a barometer for the country's confidence has had a November which has not been equalled in a decade. Stocks have risen in price, and extra dividends are being declared and there is a general atmosphere of prosperity and optimism.

Thousands of people are to have larger incomes than before from these increased dividends and will begin their plans for their December shopping with a buoyancy that has not prevailed for several years. Such a condition, so widely reported, is extremely fortunate, and it will send the retailer to his important task of publicity and salesmanship completely enheartened.

Conrad Discusses Crafts that Become Arts

A VERY fine tribute to the importance of applied art and tribute to all workers whose labor by concentration and inspiration becomes an art, is found in a quotation which has been reprinted for members of the American Institute of Graphic Arts by Porter Garnett at the Laboratory Press, Pittsburgh, and sent to all members, a quotation from Joseph Conrad in his essay called "The Fine Arts." The broadside is a beautiful specimen of printing, and the text of the quotation is as follows:

"Now, the moral side of an industry, productive or unproductive, the redeeming and ideal aspect of this bread-winning, is the attainment of the highest possible skill on the part of the craftsman, such skill, the skill of technique, is more than honesty; it is something wider, embracing honesty and grace and rule in an elevated and clear sentiment, not altogether utilitarian, which may be called the honor of labor. made up of accumulated tradition, kept alive by individual pride, rendered exact by professional opinion, and, like the higher arts. it is spurred on and sustained by discriminating praise. This is why the attainment of proficiency, the pushing of your skill with attention to the most delicate shades of excellence is a matter of vital concern. Efficiency of a practically flawless kind may be reached naturally in the struggle for bread. But there is something beyond—a higher point, a subtle and unmistakable touch of love and pride beyond mere skill; almost an inspiration which gives to all work that finish which is almost art, which is art."

Near East Relief

No philanthropic movement, excepting the Red Cross, has made so deep and lasting an appeal to the sympathies of the American public as has the Near East Relief. The United States now has 40,000 orphans under its direct care who are learning to live under the strange conditions to which they have been moved and are learning to be self-supporting so that they can pass out of these orphanages at the age of sixteen.

The movement is one of the purest philanthropy, as America has no business, racial or political interest in the country, and all giving has been a matter of genuine good will to men. The organization is appealing again this year for public support for these wards of ours, and each industry and committee is organizing to obtain this support, centering its efforts about the observance of Golden Rule Sunday, December 7th.

Cleveland H. Dodge, the treasurer, has asked Frederic G. Melcher of the *Publishers' Weekly* to act as chairman for the New York book-trade, and in support of this work this trade is urged to send in the contributions to the treasurer's address at 151 Fifth Avenue or care of Mr. Melcher.

Foreign Commerce

Hoover, the Department of Commerce has taken on many new and important activities, as is indicated in the current report of the Bureau of Foreign and Domestic Commerce, whose business it is to help American manufacturers and merchants to get the data they need as to foreign opportunities. That bureau, a present, is answering inquiries from manufacturers and merchants at the rate of about 5000 a day, a tenfold increase in two years. There were 340,000 inquiries for business data relating to Western Europe as against 32,000 in the fiscal year 1921-22.

The United States has not made great headway as a book exporting market as yet, but such developments are certain to increase, and publishers should realize that this bureau in Washington is ready to serve them with information.

English Book-Trade News

(From Our London Correspondent)

E. V. Lucas Heads Methuen's

V. LUCAS, essayist and novelist, has succeeded the late Sir Algernon Methuen as head of Messrs. Methuen. "Mr. Lucas is a shy man," says the Daily News, "and did not wish the news to spread too quickly. As an author-publisher he will be in good company. Mr. Lucas, who is a Sussex man, came to London as a youth some thirty-three years ago to write literary gossip for the Globe. In 1899 his anthology, "The Open Road," put him in the front rank of literary men. It is said, and we hope it is not true, that he intends to give up novel writing, but he will still delight us with his charming contributions to Punch."

George E. Webster, who was associated with Methuen's from its earliest days and to whom a great deal of the success of the house has been due, has retired, and C. W. Chamberlain, a man of considerable experience and ability, is succeeding to the posi-

tion of managing director.

Mr. Blackwell of Oxford

It is with deep regret that we record the death of Mr. Blackwell. He was, in many ways, a great bookseller and one whose name was known thruout the world. Many of us had known him from boyhood, and there are not a few who cherish a real affection for his kindliness, his every ready desire to help and sympathize.

Australian Advertising Campaign

The Associated Booksellers and Newsagents of Victoria are again carrying out a joint advertising campaign this fall. Previous efforts have been successful. Big advertisements are being placed with the leading journals in Victoria. In addition, supplies of posters, streamers and prospectuses are being widely distributed. There are to be displays of posters in railroad depots; there will be electric sky signs, announcements in theater programs, and thousands of stickers will be sent out. In every possible way the incentive to "Buy Books as Presents" is being brought under the notice of the general public.

Guy Chapman

Mr. Chapman, a descendant of Dickens's publisher, F. W. Chapman (Chapman & Hall) and at one time a partner in the publishing firm of Chapman & Dodd, has

started business for himself under his own name. He has issued his first list, which is got up in tasteful manner, and it contains several new interesting publications. His address is 8 Buckingham St., Adelphi, London, W. C. 2.

Best Novels

Mr. Walpole has selected the following titles as being his list of what he considers the best modern novels:

George Moore. "Esther Waters."
George Moore. "The Lake."
Joseph Conrad. "Lord Jim."

Joseph Conrad. "The Nigger of the 'Nar-

cissus."

John Galsworthy. "The Forsyte Saga."

Arnold Bennett. "The Old Wives' Tale."

"Claybonger."

Arnold Bennett. "Clayhanger." H. G. Wells. "Tono-Bungay." H. G. Wells. "Mr. Polly."

May Sinclair. "The Three Sisters."
J. D. Beresford. "Jacob Stahl."
Frank Swinnerton. "Nocturne."

E. M. Forster. "A Passage to India."
D. H. Lawrence. "Sons and Lovers."
F. Brett Young. "Black Diamond."

Sheila Kaye-Smith. "Green Apple Harvest."

Virginia Woolf. "The Voyage Out." Rose Macaulay. "Dangerous Ages." Romer Wilson. "The Death of Society." Aldous Huxley. "Antic Hay."

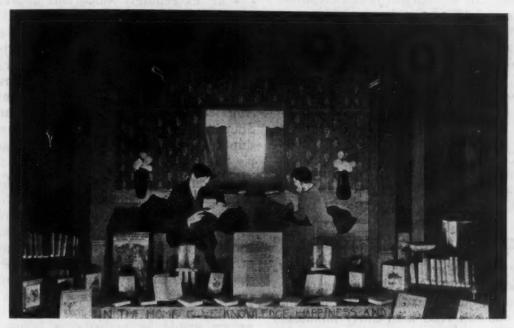
Bookselling in France

Many Publishers' Weekly readers find Grant Richards's advertisements in the Times Literary Supplement helpful, fresh and interesting. But we wonder if a paragraph in a recent announcement was noted:

"One hears," Mr. Richards wrote, "a great deal about the excellence of the French bookselling system, but, in practice, I doubt its being any better than our own." Here is an experience: "I recommended a young friend going to Paris for the first time to read 'Les Trois Mousquetaires.' You'll get it at about a franc a volume at any bookseller's,' I said. Three weeks later she wrote to me: 'I did go to the shop the next morning and ask for it, I couldn't get it anywhere, so finally we ordered it and it was supposed to have come in four days [!], but it had not come, when I left for home. The people are going to send it here to me when it comes.'"

Book Market Tips

caroredip:



CHILDREN'S BOOK WEEK WINDOW DISPLAY ARRANGED BY R. H. MACY, NEW YORK, FEATURING GRACE GAIGE'S "RECITATIONS OLD AND NEW FOR BOYS AND GIRLS"

MISS GRACE GAIGE of the book department of R. H. Macy has just published thru D. Appleton & Co. a volume entitled "Recitations Old and New For Boys and Girls." She had mentioned to several salesmen that no good book of recitations was available. It was then suggested that Miss Gaige compile one to make up for this deficiency. After a little thought she decided to compile the book which contains over 450 pages. It opens with an introduction by Christopher Morley and fulfills a long felt need in its particular field. The dedication reads "In appreciation of many years of happy service, I gratefully dedicate this book to Mr. Jesse I. Straus, Mr. Percy S. Straus, Mr. Herbert N. Straus." In appreciation of this simple mark of esteem by Miss Gaige, the members of the R. H. Macy Co. unbeknownst to their buyer made a display of her book in their Children's Book Week Window on Broadway. In a prominent part of the window was a dignified testimony which bears reproduction here.

"The officers of R. H. Macy take this occasion to make public acknowledgment of their gratification of the achievement of Miss Grace Gaige, manager of their book department. 'Recitations Old and New for Boys and Girls' has just been published and is now on display in this window and for

sale in the book department. The publication of this book marks a signal step in the long and successful career of Miss Gaige, whose ability and vision have been responsible in no small measure for the growth of Macy's nationally known book department.

JESSE ISIDOR STRAUS, Pres., PERCY S. STRAUS, Vice-Pres., HERBERT N. STRAUS, Sec. and Treas."

THE BOBBS-MERRILL Co. has brought out a new edition of five early Frank Baum titles long out of print: "The Enchanted Isle of Yew," "The Life and Adventures of Santa Claus," "The Magical Monarch of Mo," "Dot and Tot of Merryland" and "Baum's American Fairy Tales." These books will appeal to all children who know the "Oz" books.

AMY LOWELL'S "Life of John Keats" scheduled for publication in November, owing to the discovery of important new material publication, has been postponed again until January. To accommodate those who have read the advance announcements and had planned to use the book as a Christmas gift, Houghton are printing a supply of attractive cards which the purchaser can send to the recipient in anticipation of the volumes themselves.

An Uncorrected Galley

FAME

An American woman met James Stephens, the author of "The Crock of Gold," at a reception in Dublin, the London Sphere says. She could not remember the title of his book, but its association suggested "Money" to her, and that brought "Hard Cash" to mind, tho she had forgotten that Charles Reade was its author. So she remarked: "Oh, Mr. Stephens, I'm delighted to meet you. I did so enjoy your book, 'Hard Cash.' "Thank you, ma'am," he answered thru the merest shadow of a grin; "and how did ye like my 'Uncle Tom's Cabin'?"

DON MARQUIS SUBMITS A "BLURB"

"Spotty," by May Ellen Fubble, is a different kind of book. When it was submitted to us, our first reader, after perusing it—and one can read it in thirty minutes—rushed sobbing to the senior partner of this firm and cried out, "Oh, Mr. Spiffins, there is a God! There is a God, after all!" Mr. Spiffins read it himself—a thing that has not happened with a Spiffins, Oxon and Muggles book more than thrice in the forty years just past—and then remarked, "Yes, there is a God!"

That evening there was an editorial and business council in these offices, and it was determined without a dissenting vote that Spiffiins, Oxon and Muggles should publish this book and tell the world.

"Since this thing is true," we said, "would we be justified in keeping it secret?"

Let the Little Blind Kitten, who is the heroine of this different book, lead YOU to Salvation! Follow little Spotty's plaintive voice! You may think you are old and hardened and cynical, but when Spotty nestles against your breast and purrs, you will realize that you are not!

This is a First Novel by Miss Fubble, who is seventeen years old and loves cats. She is a great big healthy, beautiful, simple, wholesome child, who still plays with dolls and kitties, and whose wildest dissipation is to make a plate of fudge for herself in the evenings and sit down between her mother and father and eat it.

This is the third printing, which means that Spotty, the little blind kitten, has already mewed her way into twenty thousand hearts.

-Don Marquis in the New York Tribune.

Censorship: Ernest Boyd vs. John Sumner—

A T Town Hall, New York, November 8, an exceedingly small but appreciative audience listened to what was heralded as a debate but what happened to be an exchange of pleasantries on the subject of censorship. Ernest Boyd, critic and literateur, was designated on the program as holding that censorship was harmful to American literature, while the militant Mr. Sumner was slated to show that in censorship lay the salvation of the American people and their literature.

The entertainment was begun by Mr. Boyd who truthfully prophesied that the debate was impossible as he was interested in literature while Mr. Sumner was concerned with morals. Then he offered his principal argument stating that the word obscene was entirely a subjective word, differing with the state of a person's mind. What would perhaps seem obscene to one person would be pathetic or humorous to another. Mr. Boyd was no less sardonic as a speaker than he is as a writer, and he gave full play to his histrionic and other accomplishments during the evening. Excepting, however, for his statement that obscenity was entirely subjective he did not succeed in proving his case conclusively.

Mr. Sumner retaliated adequately if not convincingly. He disclaimed any knowledge of literature but claimed that he could judge of what was obscene. He seemed to manifest distrust of everyone connected with writing, publishing and printing, stating that they all accumulated wealth by producing cheap sex books. The interchange of words continued for two hours under the joint chairmanship of John Farrar and Dr. Clifford Smyth affording a merry if not profitable evening to those who attended but in no wise determining the question in debate.

Canadian Paper Supply

THE latest data from Canada shows that that country is shipping to the United States 92 per cent of its paper exports and 83 per cent of its pulp exports. There are 110 paper mills in operation, 43 of which manufacture pulp only, 35 paper only and the balance are combination mills. Besides manufactured product, Canada ships a vast amount of pulp wood, 30 per cent of which comes to the United States, the balance being used in the local mills.

A Few Children's Book Week Reports

SOME NEW ENGLAND OBSERVANCES

A T Portland, Me., Charles E. Campbell of Loring, Short & Harmon directed a very intelligent and carefully-planned campaign to interest the community in children's books. Anne Carroll Moore, director of children's work in the New York Public Library, whose home was formerly in Maine, was the guest of honor and spoke to a large group in the public hall. An hour of story-telling was also arranged next day by a representative from the public library, and the hall was crowded to the doors and children turned away. The window display of the bookstore was especially effective.

In Boston, Alice Jordan of the public library gave an address on children's books at the Williams Bookstores Company under the old South Church. This was fully reported in the papers and created much interest. One of the features of the Bookshop for Boys and Girls was the reception on



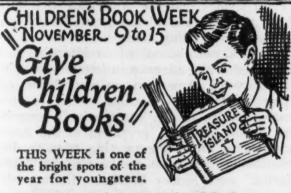
Thursday given by Alice-Heidi, the famous doll which has been connected with the shop since its start several years ago. Many of the doll's friends came to the reception.

At Providence, Alice I. Hazeltine, director of children's work in the library, arranged a very complete publicity program in the local press and held an unusual exhibit in the special room in the main library building. This exhibit included original drawings loaned by Macmillan, Little, Brown, and Houghton Mifflin and posters made in the schools. Miss Hazeltine contributed a leading article to the local paper and arranged for a public meeting to discuss children's reading, at which Frederic G. Melcher of the Publishers' Weekly spoke. Afterwards he gave the same talk, in abridged form, over W E A N from the Shepard store in Providence. Mr. Melcher was a guest the same day of the public library at New Bedford and of H. S.

H ENDRICK VAN LOON wrote a letter to the children of Providence which was displayed during Children's Book Week in the Providence Public Library. It was written in his own handwriting interspersed with several pen and ink drawings, the letter reads:

Hutchinson & Company and addressed the public gathering in the library auditorium.

"I would if I could write you a letter full of noble sentiment and wisdom. But I have



"Give children books," writes William F. Bigelow, "and you start a habit; feed their minds and you start a hunger that is never satisfied. Only be careful about the books you start with. Let the first ones be the best.

"The child's mind will not fail you, if you do not fail it. You can't do your part alone; you need the help of books. Children's Book Week is intended to impress this fact upon you and to make it easy to do your part."

Pay a visit to the library and the book-stores. Look over their treasures. Take some of them home with you. Then drop in here and get a Bank Book for each kiddie. Teach the children to use it and to make deposits regularly, and in later life they too will find the Bank Book is "The Best Book of All."



FIVE DOLLARS
Opens
a Savings Account here.



THE NATIONAL BANK-OF COMMERCE
146 Westminster Street

just returned from Europe with many boxes filled with Erasmus, Montaigne and Spinosa and Epictetus and all the other terrible heretics, who fought for tolerance. these must be unpacked and studied and then I shall have the pleasant job before me of finishing my next book before March, 1025. For when I finished 'Mankind' only part of my job had been done. I had told how the world had been the sort of planet. of which we need not feel any too proud. But that was only the beginning and now I have got to finish the story and in one volume dedicated to Tolerance I must tell why so much that might have been very good became very bad. And as that will take all my time, I send you my best wishes, but the letter will have to wait until next summer."

The Enlarged Volland Organization

A N important merger has been com-pleted and will be in operation on January 1st, when P. F. Volland Company of Chicago, publisher of greeting cards and books, amalgamates with the Gerlach-Barklow Company of Joliet, Ill., and Stratford, Canada. The new concern will operate under the name of "P. F. Volland Company" and retain its offices at 58 East Washington Street, Chicago, with branches in New York, Boston and San Francisco. The manufacturing will be done at Joliet and Stratford.

The designing and editorial departments, the individuality of which played so important a part in the success of these concerns, will be built on a broader basis along those directions evolved by the Volland Company and will embody the best features of both lines. The new merchandise is now being created thru the cooperation of the designing departments of both companies, and the shipping services of both houses is being kept up to full measure

during the holiday season.

Mr. Volland, who developed the card and book business of his concern along striking lines, died a few years ago, and his place was taken by F. J. Clampitt, who has been president and treasurer of the P. F. Volland Company.

CHARLES SCRIBNER'S SONS are planning to bring out all the books written by Ring Lardner, author of "How To Write Short Stories," in a uniform style. For this purpose they have taken over all his books from former publishers.

Philadelphia Booksellers Meet

THE Booksellers' Association of Philadelphia opened its autumn and winter series of meetings with a "Philadelphia Authors Night," held at the Franklin Inn Club on October 28th. The speakers were Roy Helton, whose first prose work "Jimmy Sharswood" a story for boys, has just been published, and Irvin Anthony, author of

"Down To The Sea In Ships."

Mr. Anthony spoke on the romance of the sea, stating that it had departed from the big steamers and sailing vessels and that the average sailor was a very matter of fact, somewhat offish and extremely unromantic figure. The only romance left in "that old devil Sea" asserted the speaker, was that to be found by the adventurer in small vessels who pitted his skill against the wiles of wind and tide. Mr. Anthony bore out his assertion by recounting several experiences of his own in more or less cranky craft.

Mr. Helton spoke of the enormous possibilities that lie before American authors who are not afraid to write of things that they know best and are brave enough to slough off the traditions of foreign literary ancestry. He called attention to the wonderful strides that the American architects have made in the planning of New York skyscrapers, calling their work the evolu-tion of a new school of architecture and predicted a like advance in letters when the majority of American writers threw off their continental shackles. The provo-cative nature of the last speaker's remarks led Frank McGrath, president of the Association, to throw the meeting open to discussion. Among the speakers in the "open forum" were Sidney Williams, literary editor of the North American, and Charles Sessler. Altho the question of European traditions vs. American sources was not settled during the course of the remarks there were no dishes thrown and the meeting closed amicably enough. Copies of Roy Helton's "Jimmy Sharswood" were presented by the Penn Publishing Co. to the members assembled.

Proved

She-"I showed father the verses you sent me. He was pleased with them."

He-"Indeed! What did he say?"

She-"He said he was delighted to find that I wasn't going to marry a poet!"-Vikingen (Christiania).

Changes in Price

GEORGE H. DORAN COMPANY

The Constitution of the United States: Yesterday, Today—Tomorrow (New Edition), by James M. Beck is now \$2.50 instead of \$3.00.

HARVARD UNIVERSITY PRESS Cambridge, Mass.

Root, Addresses on Government and Citizenship, price changed from \$3.00 to \$5.00.

Root, Addresses on International Subjects, price changed from \$3.00 to \$5.00.

Root, Latin America and the United States, price changed from \$2.00 to \$5.00.

changed from \$3.00 to \$5.00.

Root, Military and Colonial Policy of the United States, price changed from \$3.00 to \$5.00.

Root, Miscellaneous Addresses, price changed from \$3.00 to \$5.00.

\$3.00 to \$5.00.

Root, North Atlantic Coast Fisheries Arbitration at the Hague, price changed from \$3.00 to \$5.00.

Root, United States and the War. The Mission to Russia. Political Addresses, price changed from \$3.00 to \$5.00.

Personal Notes

MARCEL BLANCHETEAU, an honor graduate of the professional school for booksellers at the Cercle de la Librairie, Paris, has come to this country to spend a couple of years in the American book-trade, in order to study our methods and to pick up knowledge that will enable him to be more competent in the general bookselling in his own field, in the handling of both French and American books.

M. Blancheteau knows English, and is now in New York making connections that will enable him to study thoroly our conditions and to do practical work in the stores while doing so.

Business Notes

ALBANY, N. Y.—John A. Lavendar has opened a bookshop at 25 Washington Ave.

BRIDGEPORT, CONN.—Lydia Smales has opened a shop at 107 Waterman Street.

DALLAS, TEXAS.—The Sanger Bros. Book department has moved into its new location on the ground floor, and occupies about three times the amount of space it formerly did. The juvenile section has been enlarged and greeting cards and mottos are featured to a great extent.

ELBERTON, GA.—F. W. Brock, jeweler at 227 S. McIntosh Street has added a stock of books.

NEW YORK CITY—The address of F. S. Crofts, who has just opened a new publishing house is 201 W. 13th Street instead of the address given in the November 15th issue.

NEW YORK CITY—Frances Midner, formerly with the Penguin Bookshop on Eighth Street is to open a new bookshop of her own on the corner of Eighth and Mac-Dougal Streets.

PHILADELPHIA.—An organization known as the Authors' International Publishing Co. with headquarters at 304 Russer Building has opened a retail store on Chestnut St. on an experimental basis during the holiday weeks. A. L. Hood is the manager.

WILLIAMSTOWN.—Lesley Frost of the bookshop of "The Open Book," Pittsfield, has opened a branch at "The Elms," Main St., Williamstown.

PHILADELPHIA, PA.—The Readers' Library, N. W. Cor. 4th and Sansom St., has been opened by S. Kesnetzky.

PITTSBURGH, PA.—The Red Quill at 5135 Fifth Ave. with Vincent P. Sollom as manager is new here.

SYRACUSE, N. Y.-Mount's Old Book Store recently opened at 623 South Clinton Street with a stock limited to rare out-ofprint, and ordinary second-hand books. The business of the Cosmopolitan Bookery has been absorbed and it is requested that this change be noted on all mailing lists and records.

TALLAHASSEE, FLORIDA.—Susie Nell has opened the Salmagundi Gift Shop.

WINNETKA, ILL.-Alice McAlister Skinner is opening a bookshop.

Periodical Note

THE REVIEW OF REVIEWS CORPORATION announces for publication January 1, 1925, a new monthly magazine entitled The Golden Book. It is a distinct departure from the usual magazines in that it purposes to publish stories, novelettes and verse by authors who have attained a definite place in the world's literature. Names like O. Henry, Gaboriau, Tolstoi, Mark Twain, to mention but a few, will be represented. In its prospectus the company says: "Here you will find the precious metal of fiction, the stories you always meant to read and never did, the tales that have proved themselves sterling." It will be interesting to watch the result of this innovation in periodical publishing.

The Weekly Record of New Publications

HIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n, d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo; 17½ cm.); T. (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

Ager, Waldemar Theodor

Christ before Pilate; an American story. 277p. front. (col.) D [c. '24] [Minneapolis, Augsburg Pub. House] A story laid in a middle western town with the central figure a minister.

Alvarez, Alejandro

The Monroe doctrine; its importance in the international life of the states of the new world. 582p. O '24 N. Y., Oxford \$3

Anderson, Martin Brewer, D.D.

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18p. O (Educ. research circular 29) '24 Urbana, Ill.,
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Children's books for general reading. 8p. O '24
Chic., Amer. Lib. Assn. pap. 20 c.
Protocol of arbitration, security and disarmament;
pt. 2, Documentary appendix, Hague convention,
1907, draft treaty of mutual assistance, proposals of
the American group, Bénes draft. various p. D
(World Peace Foundation pamphlets, v. 7, no. 8) '24
Bost., World Peace Found. pap. 5 c. Power, Efflie L., ed.

Sawyer, Dr. Lewis B.

The interpleader, 197p. D [c. '24] Kansas City, Mo., Franklin Hudson Publishers \$1.50 A religious work dealing with modernism, funda-mentalism and inspirationalism.

Scarborough, Lee Rutland, D. D.

Christ's militant kingdom; a study in the trail triumphant. 213p. D [c. '24] N. Y., \$1.60 Doran By the author of "Holy Places and Precious Prom-

Seabury, David

Unmasking our minds. 463p. (4p. bibl.) Oc. N. Y., Liveright The new viewpoints of psychology explained as practical aids to the average person.

Shakespeare, William

The tragedy of Coriolanus; ed. by Charles Frederick Tucker Brooke; lib. ed. 186p. S (The Yale Shakespeare) '24 New Haven, Conn., Yale

Sheppard, Rev. H. R. L.

Two days before; simple thoughts about our Lord on the Cross. 85p. D '24 N. Y.,

Shriner, Sara Venore, ed. Sara Shriner's selections. 288p. front (por.) D c. Phil., Penn. Pub. A collection of short stories, sketches and poems by many authors.

Sisters of Notre Dame, The (Cleveland, O.) Communion devotions for religious; preparations and thanksgivings for the daily use of the members of all religions communities; preface by Francis P. Le Buffe, S. J. 755p. front. S c. N. Y., Benziger Bros.

Smith, Seneca S.

fab.

A treatise on commercial practices with special reference to their application in the practice of pharmacy. 214p. S c. Albany, N. Y., Press of F. H. Evory & Co.

Södergren, Carl J.

Is the Bible alive? Is Jesus God? A conspectus on the deity of Christ. various p. D [n. d.] Rock Island, Ill., Augustana Bk. 85c.

These essays are also published separately, paper and, at thirty-five cents and twenty-five cents re-

spectively.

Sollas, William Johnson

Ancient hunters and their modern re-

presentatives; 3rd ed. rev. 724p. (bibl. footnotes) il. maps. O c. N. Y., Macmillan \$6.50 A comparison between the men of the palæolithic age and various modern savages.

Standard banking.

Standard banking. 512p. D [c. '24] N. Y., Amer. Inst. of Banking, 110 E. 42 St. A textbook which contains some previously published material, revised and adapted for class and correspondence instruction.

Stebbins, George Coles

Reminiscences and gospel hymn stories; introd. by Charles H. Gabriel. 349p. il. O [c. '24] N. Y., Doran \$3 Inside stories of the famous hymn writers and evangelists of Moody's time.

Steed, Henry Wickham

Through thirty years, 1892-1922; a personal narrative; 2 v. 426p.; 424p. O c. Garden City, N. Y., Doubleday set \$5 bxd. Henry Wickham Steed, successively foreign correspondent, foreign editor and editor of the London Times tells of thirty vivid, crowded, interesting years. The book is colored by the author's reactions to such personalities as Bismarck, King Edward, the ex-Kaiser, Clemenceau, Woodrow Wilson and others.

Stewart, Major P. M.

Round the world with rod and rifle; introd. by Colonel J. L. Sleeman. 296p. il. O [n. d.] N. Y., Doran A sportsman's record of seven journeys around the world, covering a period of twenty years.

Street, Oliver Day

Symbolism of the three degrees; [2nd ed.] 203p. D (M. S. A. nat'l masonic lib., v. 3) [c. '22, '24] N. Y., Doran \$2

Streeter, George Ransom

The art life of Christ and the passion play. 200p. il. O c. '24 Hammond, Ind. G. R. Streeter Pub. Co. A combination of drama and scriptural quotation, intended as a religious book for the home.

Streibert, Muriel Anne

Youth and the Bible. 266p. D c. N. Y., \$2.25 Macmillan Methods of teaching the modern view of the Bible; an assistant professor of Biblical history at Wellesley College.

Sullivan, Raymond F.

How to work your way through college.

332p. D [c. '24] N. Y., Clode \$2

A practical book for the self-help student, discussing the various ways to earn money in college and listing 250 money-making hints.

Siebel's manual for bakers and millers; 2nd ed., enl. and rev. 232p. il. diagrs. O '24 c. '17, '24 Chic., Siebel Institute of Technology fab. \$5

Stevens, Henry Bailey

City rubes; a play in one act with an introd.; a plea for a new attitude toward rural drama. 28p. O '24 Durham, N. H., Univ. of N. H. Extension

Sznyter, Mary Helen

The hypersurface of the second degree in four-dimensional space. 18p. (1p. bibl.) Q (Univ. of Cal. pub. in math., v. 2, no. 1) '24 Berkeley, Cal., Univ. of Cal. Press pap. 35 c.

Vann, William Harvey
Notes on the writings of James Howell. 71p. D
'24 Waco, Tex., Baylor Univ. Press apply
Victor cross word puzzles; bk. 2. 30p. O [c. '24]
N. Y., Joseph Austrian pap. 25 c.

Walter, Frank Keller
Periodicals for the small library; 4th ed., rewritten and enl. 89p. D '24 Chic., Amer. Lib. Assn.

Willoughby, Charles Clark
Indian burial place at Winthrop, Mass., with
notes on the skeletal remains by Earnest A. Hooton.
37p. il. map O (Papers of the Peabody Mus., vol.
11, no. 1) '24 Cambridge, Mass., Peabody Mus., Harnord Univ. 11, no. 1) '24 vard Univ.

Svedberg, Theodor

Colloid chemistry. 265p. il. O (Amer. chem. monographs, no. 16) c. N. Y., Chemical Catalog Co.

Svendsen, Conrad

Daily devotions for children; tr. by Mrs. M. O. Sumstad. 64p. T '24 Minneapolis, Augsburg Pub. House 35c.

Thacher, Mrs. Lucy W., ed.

The listening child; a selection from the stores of English verse made for the youngest readers and hearers; introductory note by Thomas Wentworth Higginson; il. by Nancy Barnhart. 442p. il. (col. front) D (The children's classics) '24, c. '99, '24 N. Y., Macmillan \$1.75

A new edition with a section of modern verse chosen by Marguerite Wilkinson,

Thompson, Edith Marie

Putnam's junior cross word puzzle bookvarious p. D c. N. Y., Putnam bds. \$1

Thorne, Guy, pseud. [Cyril Arthur Edward Ranger Gull]

The Ravenscroft affair. 315p. D [c. '24] N. Y., Clode
A double murder mystery.

Tompson, Benjamin

Benjamin Tompson, 1642-1714, first nativeborn poet of America: his poems; collected with an introd. by Howard Judson Hall; lim. ed. 172p. il. O '24 Bost. Houghton \$5

Train, Arthur Cheney

As it was in the beginning. 145p. D (Macmillan 75c. lib.) '24 c. '20, 21 N. Y., Macmillan 75c. Verhaeren, Emile

Five tales. variouus p. il. D c. N. Y., A. & C. Boni \$2.50

Vosburgh, William Ledley and others

Junior high school mathematics; third course; rev. ed. 303p. diagrs. D '24, c. '19, '24 N. Y., Macmillan \$1.20

Warren, Garnet

An old fashioned Christmas story; priv. press ed. 84p. S '24 Cin., Fleuron Press, 436 Rockdale Ave. bds. \$2 bxd.

Watson, E. L. Grant

Innocent desires. 284p. D '24 N. Y., Liveright \$2
A volume of short stories by the author of "Mainland."

Watts, Arthur

A painter's anthology, 162p. il. (pt. col.)

Q'24 N. Y., Appleton \$7.50

In the introduction Watts says that it is a queer anthology as anthologies go, but that it stands for all that he as an artist cares about in poetry. The drawings (the book's chief attraction) he describes as "enrichments" rather than "illustrations."

White, Benjamin

Smallpox and vaccination. 90p. S (Harvard health talks, 13) c. Cambridge, Mass., Harvard Univ. Press \$1

Wimberly, Charles Franklin, D. D.

The mastery of manhood; introd. by H. C. Morrison, D. D. 144p. D [c. '24] N. Y., Revell \$1.25

By the author of "Behold the Morning!"

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Old and Rare Books



Edited by Frederick M. Hopkins

THE Riverside Press "Song of Roland" brought \$120 in the recent Hayden sale at the American Art Galleries.

IN Notes and Queries, H. J. B. Clements continues his list of known presentation copies of Walton's "Lives," which now amounts to 44 copies. Many of these volumes have manuscript corrections by the author in the text.

THE book department of Antiques has issued a handy "Collector's Book List" including some of the most authoritative works on a variety of subjects, including autographs, bookplates, china and pottery, clocks, coins, costume, furniture, glass, jewelry, lace, miniatures, pewter, silver, prints and general collecting. The list has been compiled with great care.

THE report comes from Japan that the Japanese earthquake in Tokio has more than trebled the price of rare Japanese prints. It is estimated that more than one-half of the prints more than 400 years old were destroyed. Elsewhere prices are advancing in leaps and bounds. The collections of London art dealers are nearly all exhausted. Specimens of the best schools are no longer obtainable. The dealers stock in this country has never been large and is rapidly decreasing.

THE Fleuron Press, 436 Rockdale Ave., Cincinnati, Ohio, has published its second volume, "An Old Fashioned Christmas Story," by Garnet Warren, decorations by George F. Trenholm, and typography by L. A. Braverman. The volume is set in Caslon old style type, printed on Aurelian deckle-edge paper, bound in boards covered with scarlet Fabrino paper. This private press edition is designed for the Christmas season and in subject and treatment is just what a book lover would like to own, or pass along to another.

THE autumn double-number (September-October, No. 2) of The First Edition and Book Collector contains many articles of interest to the up-to-date collector, among them "The First Edition in Paris," "How to Know a First Edition," "First Editions of Living Authors," "The Real Stephen Crane," "Some Rare First Editions," and "First Editions as an Investment." There are also several departments. "Points on Some First Issues," "Auction Sales Prices," and "Book Reviews." The number is filled with information and comment of special interest to the collector of modern first editions.

HOWARD J. HALL has collected and edited the "Poems" of Benjamin Thompson, and the Riverside Press has printed them in a handsome octavo, deckle edge paper, illustrated with facsimiles of old frontispieces and title-pages from Thompson's books, bound in delft blue boards, and limited to 400 numbered copies. Thompson was born in Boston in 1642 and was the first native born poet of the present United States. These poems are, therefore, of unusual interest as a matter of literary history, taking, as they do, a unique place in American letters.

J. H. WHITTY of Richmond, Va., the biographer of Poe, has these encouraging words to say for the Poe Collector: "The collector hunting for Poe's "Tamerlane," 1827; "Prose Romances," No. I, Philadelphia, 1843, and other rare first editions should not lose heart. The "Prose Romances" were recently found among a lot of books with the 1845 "Tales and Poems" at Richmond, Va. A correspondent and young collector of Poe books at Baltimore, Md., has just picked up at a low price in a local second-hand book shop a first edition of Mrs. Whitman's "Edgar Poe and His Critics," an autographic presentation copy from Mrs. Clemm, Poe's aunt and mother-in-law."

THE well-known stock of rare books of J. Pierson & Co., of London, will be sold at Sotheby's, December 7 to 11 inclusive. The collection comprises mediaeval illuminated manuscripts; French illustrated books of the XVII and XVIII centuries; valuable armorial and other bindings; book relating to Mary Queen of Scotts; an important collection of Elzevirs in fine bindings; a small collection of Hebraica; rare liturgical works; books printed on vellum; fine caligraphic manuscripts; illustrated copies of Boswell's "Life of Johnson," with upwards of 2,000 engravings and autographs; and of Granger's "Biographical History," with 4,500 mezzotints and other engraved portraits. The stock of this famous bookshop is being dispersed owing to a dissolution of partnership.

THE Publishers' Circular of London tells of the experiences of Lionel Robinson of Newcastle, a young English bookman. Still in his middle twenties, he began some five years ago, on his return from a prisoners' war camp in Germany, to interest himself in old books in his grandfather's bookshop. In this short time he has encountered romantic adventures enough to fill the hearts of every English bibliophile with envy. One of his earliest finds was a rare Aldine on a two penny book-stall. A little later he came across a copy of the excessively rare original paper-backed edition of Stevenson's "New Arabian Nights." Last year he unearthed a forgotten book by Lyly. His latest find, made in an old chest near the reputed tomb of Protector Cromwell in a secret part of the priory, includes an early specimen of printing by Pannartz and Sweynheym, "Lancantius," the second book to be printed in Rome, and the first dated edition of Apollinaris Sidonius, printed in Venice in 1498, and several rare editions of Dante and Petrarch.

THE library of Mrs. William B. Hayden of this city, consisting of first editions, examples of the publications of the Riverside Press, Kelmscott, and other special and private presses, standard sets of American, English and French authors, were sold at the American Art Galleries on November 20, 470 items bringing \$42,119. A few representative lots and the prices realized were the following: Ainsworth's "Historical Romances," 20 vols., morocco, Philadelphia, n. d. Astral edition, \$210; Malory's "Morte d'Arthur," 3 vols., vellum, London, 1893-94, with 19 original Beardsley drawings, \$525; Mark Twain's "Writings," 22

vols., morocco, Hartford, 1899-1900, autograph edition, \$200; George Cruikshank's The Comic Almanac, 1835 to 1853," 19 vols., in original pictorial wrappers, \$232.50; the English Bible, 5 vols., small folio, vellum, Hammersmith, 1903-1905, Doves Press edition, \$250; Thomas Hardy's "Works," 37 vols., polished calf, London. 1916-1920, Mellstock edition, \$610; Bret Harte's "Writings," 20 vols., three-quarters morocco, author's autograph edition, \$450; Hawthorne's "Complete Writings," 22 vols., three-quarters morocco, 1900-1905, autograph edition, \$325; Chaucer's "Works," folio, levant, Hammersmith, 1896, Kelmscott Press edition, \$800; Kipling's "Writings in Prose and Verse," 29 vols., silk cloth, New York, 1897, Japan paper cop of the Outward Bound edition, \$405; Smollett's "Works," 15 vols., polished calf, London, 1748-1771, First editions, \$450; Steven-"Works," 24 vols., three-quarters levant by Birdsall, 1899-1906, Pentland edition, \$380; Surtees's "Sporting Novels," 8 vols., polished calf by Rivière, London, 1838-1888, first editions, \$725; and Voltaire's "Oeuvres," 70 vols., contemporary straight-grained red morocco, 1785-89, \$825.

Auction Calendar

Tuesday and Wednesday afternoons, December 16th and 17th, at 2:30. Selections from the library of Herbert D. Ward, South Berwick, Maine, early volumes formerly the property of Mrs. Florence Webb, Old Westbury, L. I., and other consignments, comprising books on art, bindings, early editions of Milton, collectors' works on furniture, pottery, etc. (Items 598.) The Anderson Galleries, 489 Park Avenue, New York City.

Catalogs Received

Astronomy, dialling, meteorology, aviation, etc. (No. 119; Items 1405.) Dulau & Co., Ltd., 34 Margaret St., Oxford Circus, London, W. 1, England. Autographs. (No. K-26; Items 91. No. 7000; Items 128.) John Heise, 410 Onondaga Bank Building, Syracuse, N. Y.

Bibles, bibliography, classics, English history and literature, European history and literature, fine arts, etc. (No. 388; Items 1310.) Bernard Quaritch, Ltd., 11 Grafton St., London, W. 1, England.

Bibliography, printing and typefounding, books from famous presses. (No. 42; Items 1380.) Grafton & Co., 51 Great Russell St., London, W. C. 1, England.

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A collection of works on London history and topoggraphy, books with colored plates by Rowlandson and Cruikshank, books on the drama, old gardens, etc. (No. 265; Items 744.) James Rimell & Son, 53 Shaftesbury Ave., London, W. 1, England.
First editions and association books. (No. 424; Items 572.) Bowes & Bowes, 1 and 2 Trinity Street, Cambridge, England.
Manuscripts, Incunabula, theater, etc. (Items 473.)
Rudolf Geering, Bäumleingasse 10, Basel, Switzerland.

old and rare books. (No. 27; Part 1, First editions of modern authors; Part 2, Books printed before 1700, including many scarce examples of old English literature and early printed books; Part 3, Books printed from 1700 onward.) Henry Purdom & Partner, 68 Woolstone Road, Forest Hill, London, S. E. 23, England.

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F. G. Allen, 78 Genesee St., Auburn, N. Y. My Bookhouse, set of 6 books, Olive Miller, pub. by The Book House for Children. Allen's, Commercial Organic Analysis, 9 vols.,

1909-1917. A Treatise on Properties Proximate Analysis, Analytical Examination etc., pub. by Blakiston's Son.

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Chevalier, L'Inversion Sexuelle, Paris, 1895.
Parent, Duchatelet, De La Prostitution, vol. I. 1857.

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Knight of Burning Pestle, B. & F. ed. by Murch
Yale, 1908.
Principles and Problems of Real Estate Valuation,
Bernard.
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Celestial Hand Book, Colas, Poole Bros., 1892.
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National Geographic Magazine, June, 1924.

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Houghton Mifflin, 1909.
Jung, Carl J. Theory of psychoanalysis.
(Nervous and Mental Disease Monograph, No. 19)
Nervous and Mental Disease Pub. Co. Bourciez, E. Les moeurs polies et la litterature de

cour sous Henri II. Hachette. 1886. Irving C. Colwell, 99 Genesee St., Auburn, N. Y.

Fraser, A. C. Philosophy of Theism. Cornell Co-op. Soc., Ithaca, N. Y. Copies of Atkinson-Mushrooms. Good Condition. Rathenan, New Society published Harcourt.

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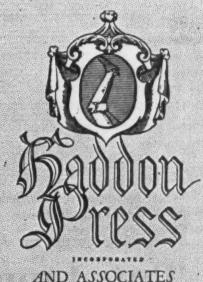
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